



FEBRUARY 2024 COALITION UPDATE

For Communities, By Communities



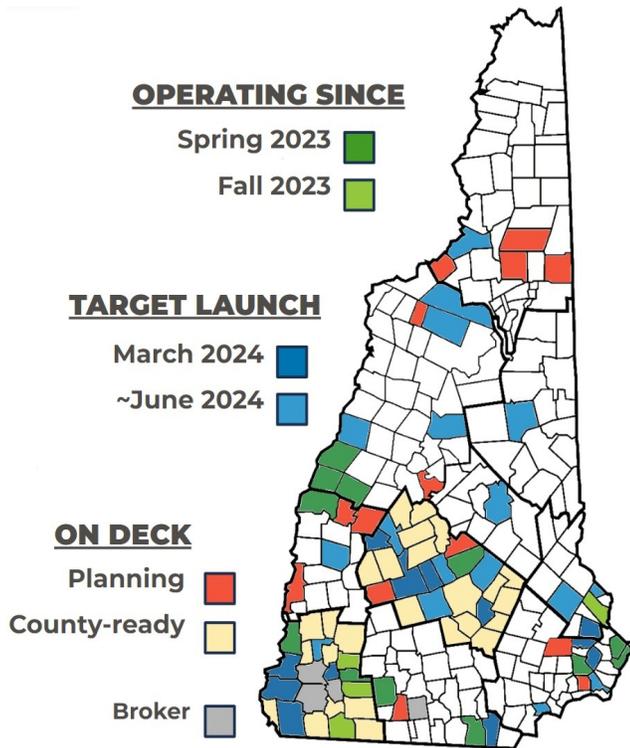
COMMUNITY POWER COALITION OF NEW HAMPSHIRE

Table of Contents

+50 MEMBERS, 1 TERAWATT-HOUR OF POWER	2
MERRIMACK JOINS COALITION, STREAMLINED COUNTY MODEL GROWS.....	2
SENIOR STAFF TEAM GROWS TO FOUR	3
HENRY HERNDON, DIRECTOR OF MEMBER SERVICES.....	3
BOBBI-JO MICHAEL, DIRECTOR OF ADMINISTRATION	3
DEANA DENNIS, DIRECTOR OF REGULATORY AND LEGISLATIVE AFFAIRS.....	3
LEADERSHIP FOR ENERGY POLICY INNOVATION	4
RATE COMPARISON: CPCNH, UTILITIES, BROKER	5
SPRING 2024 COMMUNITY POWER RATES	6
COMMUNITY POWER HAPPENINGS	8
CONSUMER ADVOCATE CALLS FOR “TIME-OUT” ON 3 BROKER-STYLE COMMUNITY POWER PROGRAMS	8
COMMUNITY BENEFITS REPORTS.....	9



+50 MEMBERS, 1 TERAWATT-HOUR OF POWER



We're growing! This March, Community Power service will expand by ~30,000 customers in 12 new communities: Chesterfield, Durham, Hudson, New London, Newmarket, Pembroke, Roxbury, Stratham, Warner, Webster, Westmoreland, and Winchester. Expansion of Community Power to these new towns brings our energy choices and savings to a total of 28 communities and >110,000 electric customers.

Combined, our programs have generated well close to \$15 million in savings and value for participating communities in 2023 alone.

Our Coalition is supporting another ~18 cities, towns, and counties to develop their own programs. Many of these towns are on track to bring their programs online in 2024 as well.

The Coalition anticipates 2024 annual retail electricity sales to exceed a Terawatt-hour of power in 2024 (one million Megawatt-hours).

Merrimack Joins Coalition, Streamlined County Model Grows

In December, Merrimack County voted to join the Coalition's Membership and started planning the state's second county Community Power program. In January, the County hosted a meeting attended by representatives from 12 communities, indicating strong interest in the streamlined county model.

The Merrimack County Delegation plans to take up adoption of Community Power at its March 8 meeting, and bring the program online later this year.

Cheshire County, which launched in November 2023, has demonstrated the speed and efficiency with which counties can deliver Community Power benefits to customers and towns. Within the first six months of the program, service has already been taken up by six towns within the County: Chesterfield, Dublin, Fitzwilliam, Roxbury, and Winchester. Several more towns are expected to join this year.





CPCNH is hiring a Director of Energy Programs and Projects and an Energy Analyst. For more information, visit <https://cpcnh.applytojob.com/apply>

SENIOR STAFF TEAM GROWS TO FOUR

Our senior staff team is growing! Meet our newest employees who join CEO Brian Callnan on the senior staff team.

Henry Herndon, Director of Member Services

Henry Herndon played a key leadership role in the Coalition's founding and start-up phases. As our Director of Member Services, Mr. Herndon leads our Member Services Team responsible for supporting municipalities and counties across the state to adopt, launch, and operate Community Power programs.



Bobbi-Jo Michael, Director of Administration

Bobbi-Jo manages the smooth operation of CPCNH by providing administrative support to staff and the Board of Directors. She serves as the primary staff support for CPCNH's Governance & Audit Committees and Board & Member meetings. Key areas of her role include Communication and Collaboration, Accounting and Financial Support, Scheduling and Coordination, Benefits Administration, Data Entry and Reporting, and Training and Development.



Bobbi-Jo comes to CPCNH as the former Director of Governance & Administration at the National Education Association in New Hampshire (NEA-NH) for eight years. She served at the right hand of the Association President as well as the Executive Director and was solely responsible for administering human resources for their staff.

Deana Dennis, Director of Regulatory and Legislative Affairs

Deana Dennis is responsible for leading CPCNH's policy advocacy and engagement with the state legislature, executive branch, and regulatory agencies including the Public Utilities Commission and NH Department of Energy. Deana's career in energy policy spans more than fifteen years in Washington, D.C. and she has worked for leading trade associations and non-profit organizations leading advocacy campaigns in support of various climate, clean energy, and clean transportation policy initiatives at the federal and state levels.



Deana is a member of the New England Women in Energy & Environment (NEWIEE) and Women in Electric Vehicles (WEV), both professional organizations dedicated to empowering women in the energy and EV sectors. She earned a bachelor's degree in government from St. Lawrence University and participated in the Washington Semester at American University. In her spare time, Deana enjoys hiking throughout New England with her dog, Luna.



LEADERSHIP FOR ENERGY POLICY INNOVATION

The Coalition is dedicated to leading energy policy innovation for the Granite State. In October 2023, our Membership adopted a [Regulatory and Legislative Affairs Charter](#). The Charter is the guiding compass for our public advocacy aimed at enabling an affordable, equitable, and market-based sustainable energy transition.

This January, the Regulatory & Legislative Affairs Committee recommended and the CPCNH Board adopted CPCNH's first ever [Legislative & Policy Platform](#). The Platform articulates our policy priorities focused on three pillars of the Charter:

1. Advancing Community Benefits through Open Access to the Electric System;
2. Increasing Innovation through Local Control, Equity & Community Development; and
3. Enforcement of Laws, Market Rules, and Regulations.

Legislative Update:

As per the 2024 Legislative & Policy Platform, CPCNH has been engaged in advocacy at the General Court in the areas of net metering, data privacy, interconnection, performance-based ratemaking, integrated distribution system planning, energy storage, and building codes. See:

🚩 [CPCNH Testimony regarding House Bill 1600 \(net metering\)](#)

CPCNH has called upon its members twice so far this session to make their voices heard and you have delivered. Thank you for helping lead energy innovation in NH! Keep it up!

🚩 [Action Alert to oppose House Bill 1398](#) – More than 100 individuals submitted remote testimony (most whom were from CPCNH member communities).

🚩 [Action Alert to support House Bill 1600](#) – More than 100 individuals submitted remote testimony (nearly all of whom were from CPCNH member communities) and 5 of our Members provided in-person testimony.

Regulatory Update:

On the regulatory front, we are intervenors in numerous dockets at the Public Utilities Commission and Department of Energy, including on net metering; Liberty's electric distribution rate case; CPCNH's complaints against Eversource regarding their non-compliance with Puc 2200 rules for municipal and county aggregation, PUC orders, and various state laws; the newly-reconvened NH Electronic Business Transactions Working Group (EBT WG); purchase of receivables programs; statewide energy data access platform including the Data Platform Governance Council; and the Grid Modernization Advisory Group.

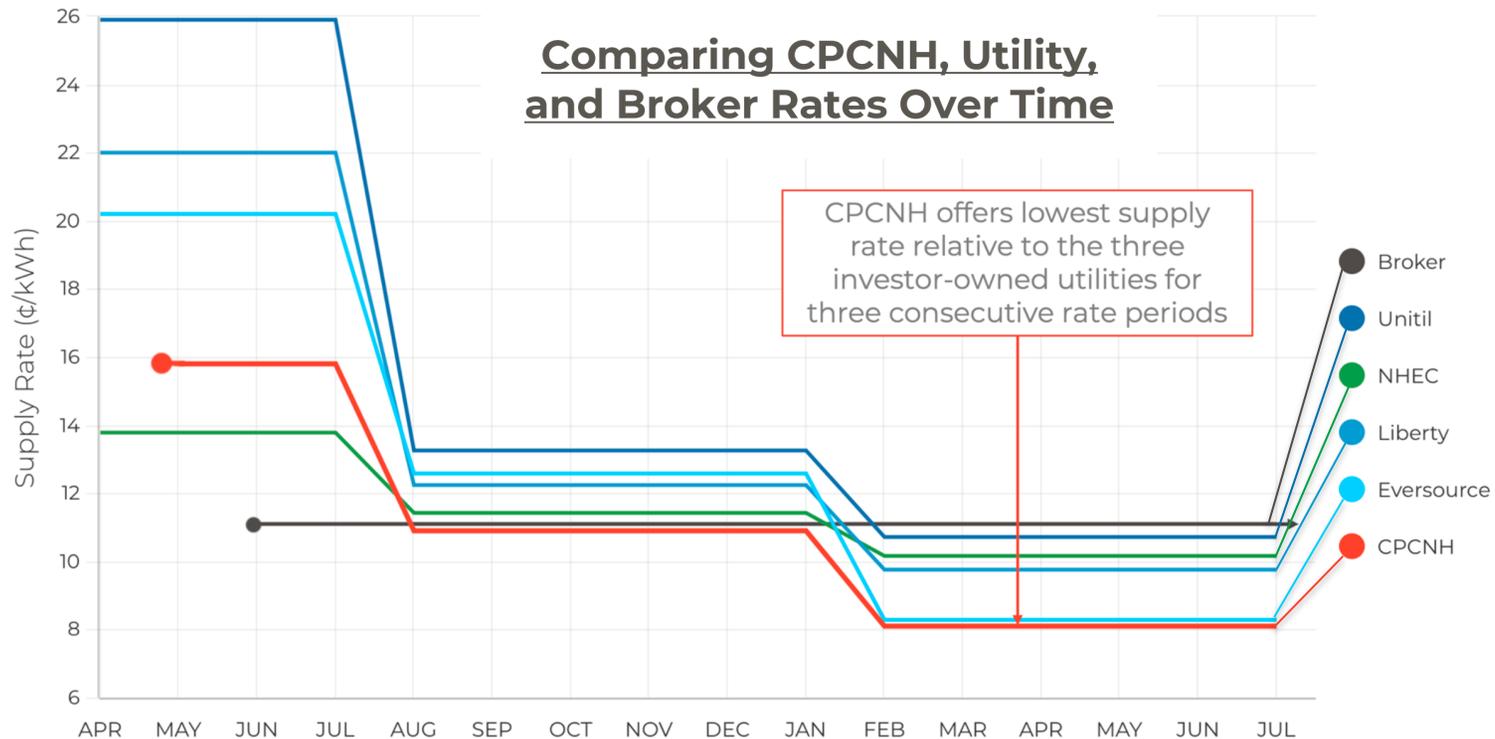
🚩 CPCNH [testimony](#) and [rebuttal testimony](#) in the Net Metering Docket (DE 22-060)

🚩 CPCNH [testimony](#) in the Liberty electric rate case docket (DE 23-039)



RATE COMPARISON: CPCNH, UTILITIES, BROKER

The Coalition continues to offer the lowest residential energy supply rates in New Hampshire, consistently out performing investor-owned utility energy service for three consecutive rate periods. The present downturn in electricity prices highlights the risk associated with locking in a single multi-year brokered supply contract, which in this case has been undercut by utility rates.



CPCNH began service in late April 2023.

2023 - 2024

The broker example is fixed through December 2025.

As market conditions adjust, the Coalition demonstrates several key advantages to competing models from utility- or broker-administered default supply.

- ⚡ The Coalition's active portfolio management of wholesale power contracts enables flexibility to respond to changing market conditions.
- ⚡ Our rigorous, participatory, and transparent process for setting rates continues to realize savings for customer.
- ⚡ Through our nonprofit structure, net revenues are deposited into financial reserve accounts to ensure long-term stability and benefits for Member communities.



SPRING 2024 COMMUNITY POWER RATES

Electricity Supply Rates for Residential, General Service, and Outdoor Lighting Customers

Effective February 1 – July 31, 2024

Power Options		Renewable Content	Rate (¢/kWh)	Estimated Cost per Month*
Utility Default Energy Service	Unitil [†]	24.3%	10.718 ¢	~ \$70
	NH Electric Co-op [†]		10.161 ¢	~ \$66
	Liberty Utilities [†]		9.758 ¢	~ \$63
	Eversource [†]		8.285 ¢	~ \$54
Community Power Coalition of New Hampshire	Clean 100	100%	12.4 ¢	~ \$81
	Clean 50	50%	9.4 ¢	~ \$61
	Granite Plus	33%	8.4 ¢	~ \$55
	Granite Basic [‡]	24.3%	8.1 ¢	~ \$53

* Estimated cost per month based on average residential usage of 650 kilowatt-hours (kWh) per month.

[†] CPCNH's Granite Basic is a savings of **24% off Unitil's** residential/small commercial rate, **20% off NH Electric Co-op's**, **17% off Liberty's**, and **2% off Eversource's**. The small discount compared to Eversource's rate is because Eversource Default Energy Service customers benefit from a 1.5 ¢ per kWh credit due to an over collection of rates last year (a prior year reconciliation). The Coalition is able to beat this artificially low rate for all NH residential & small commercial ratepayers while covering all of our costs and accumulating financial reserves on behalf of our operating Member CPAs.

[‡] Community Power Aggregations (CPAs) may offer either Granite Basic or Granite Plus as their default power option. Check your community's page at www.CommunityPowerNH.gov for details specific to your program.



Electricity Supply Rates for Customers with Monthly Variable Rates

	FEB	MAR	APR	MAY	JUN	JUL	*Avg.
Eversource Class GV Rate	18.173 ¢	12.061 ¢	9.495 ¢	9.004 ¢	9.443 ¢	11.602 ¢	11.835 ¢
Community Power (Clean 100)	19.00 ¢	12.60 ¢	9.90 ¢	9.40 ¢	9.90 ¢	12.20 ¢	12.40 ¢
Community Power (Clean 50)	14.40 ¢	9.60 ¢	7.50 ¢	7.20 ¢	7.50 ¢	9.20 ¢	9.40 ¢
Community Power (Granite Plus)	12.90 ¢	8.60 ¢	6.70 ¢	6.40 ¢	6.70 ¢	8.20 ¢	8.40 ¢
Community Power (Granite Basic)	12.40 ¢	8.30 ¢	6.50 ¢	6.20 ¢	6.50 ¢	7.90 ¢	8.10 ¢

Granite Basic offers a 32-33% savings off of Eversource's rate.

**Load weighted average*

	FEB	MAR	APR	MAY	JUN	JUL	*Avg.
Liberty Utilities Class G1 & G2	14.101 ¢	8.671 ¢	6.629 ¢	5.931 ¢	8.073 ¢	9.854 ¢	8.815 ¢
Community Power (Clean 100)	19.80 ¢	12.20 ¢	9.30 ¢	8.30 ¢	11.40 ¢	13.90 ¢	12.40 ¢
Community Power (Clean 50)	15.00 ¢	9.20 ¢	7.10 ¢	6.30 ¢	8.60 ¢	10.50 ¢	9.40 ¢
Community Power (Granite Plus)	13.40 ¢	8.30 ¢	6.30 ¢	5.70 ¢	7.70 ¢	9.40 ¢	8.40 ¢
Community Power (Granite Basic)	13.00 ¢	8.00 ¢	6.10 ¢	5.40 ¢	7.40 ¢	9.10 ¢	8.10 ¢

Granite Basic offers an 8-9% savings off of Liberty Utilities' rate.

**Load weighted average*

	FEB	MAR	APR	MAY	JUN	JUL	*Avg.
Unitil Non-G1 General Service	15.668 ¢	10.118 ¢	8.077 ¢	7.760 ¢	7.989 ¢	9.962 ¢	10.038 ¢
Community Power (Clean 100)	19.40 ¢	12.50 ¢	10.00 ¢	9.60 ¢	9.90 ¢	12.30 ¢	12.40 ¢
Community Power (Clean 50)	14.70 ¢	9.50 ¢	7.60 ¢	7.30 ¢	7.50 ¢	9.30 ¢	9.40 ¢
Community Power (Granite Plus)	13.10 ¢	8.50 ¢	6.80 ¢	6.50 ¢	6.70 ¢	8.30 ¢	8.40 ¢
Community Power (Granite Basic)	12.60 ¢	8.20 ¢	6.50 ¢	6.30 ¢	6.40 ¢	8.00 ¢	8.10 ¢

Granite Basic offers a 19-20% savings off of Unitil's rate.

**Load weighted average*

	FEB	MAR	APR	MAY	JUN	JUL	*Avg.
Unitil Domestic Service	16.165 ¢	10.508 ¢	8.616 ¢	8.303 ¢	8.554 ¢	10.691 ¢	10.718 ¢
Community Power (Clean 100)	18.70 ¢	12.20 ¢	10.00 ¢	9.60 ¢	9.90 ¢	12.40 ¢	12.40 ¢
Community Power (Clean 50)	14.20 ¢	9.20 ¢	7.60 ¢	7.30 ¢	7.50 ¢	9.40 ¢	9.40 ¢
Community Power (Granite Plus)	12.70 ¢	8.20 ¢	6.80 ¢	6.50 ¢	6.70 ¢	8.40 ¢	8.40 ¢
Community Power (Granite Basic)	12.20 ¢	7.90 ¢	6.50 ¢	6.30 ¢	6.50 ¢	8.10 ¢	8.10 ¢

Granite Basic offers a 24-25% savings off of Unitil's rate.

**Load weighted average*



COMMUNITY POWER HAPPENINGS

- [NH Deputy Energy Commissioner speaks to value of Community Power on WMUR](#)
- Check out our new videos about the [Member Benefits of Community Power](#) and [the Coalition!](#)
- Our [CEO Brian Callnan was named one of NH Business Review's New Hampshire 200](#), a list of unique leaders who have made their mark on New Hampshire's economy, business climate and the state as a whole.
- [Valley News recognizes Hanover's Pete Kulbacki](#), CPCNH Board Member and Hanover Public Works Director, for his unique leadership in municipal energy innovation.
- Coalition Members [Exeter, Harrisville and Peterborough received combined \\$900,000 in funding to implement energy efficiency upgrades](#) throughout their communities
- This fall, CPCNH Board Director Doria Brown received the EDF Action New Hampshire Environmental Community Leadership Award for her work with the City of Nashua including launching Nashua Community Power, Doria has been a key leader since the very beginning of the Coalition's founding, and we are pleased to celebrate this honor with her.
- [Towns to vote on tapping in to NH's 'Community Power' surge.](#)
- Five years later, NH's [Community Power Law is reshaping the electricity market.](#)



Consumer Advocate Calls for “Time-Out” on 3 Broker-Style Community Power Programs

[NH Consumer Advocate Don Kreis has filed a complaint](#) with the Public Utilities Commission (PUC) calling for a "time-out" in advance of the launch of Community Power in three towns which are not affiliated with CPCNH. The complaint charges that these three broker-style programs will increase rates and costs to customers at the time of program launch, counter to authorizing documents approved at local town meetings and by the PUC. This story has been picked up by [NHPR](#) and the [Concord Monitor](#).

This event highlights risks associated with the broker model of Community Power, which in this case led towns to lock in a rate five months prior to the launch of their programs without knowing what the competing utility prices would be at the time of launch. The other four municipalities in New Hampshire that have launched Community Power under the broker-model are currently charging customers rates that are higher than the utility offering.

Communities that join CPCNH will not launch service unless there are savings for customers. The 28 cities and towns served by CPCNH have launched and are launching this March will have done so with immediate savings for customers. CPCNH has consistently, for three consecutive utility rate periods, offered lower supply rates relative to each of the three investor-owned utilities. The result has been over \$9 million in electric savings for customers in less than a year of operations.



COMMUNITY BENEFITS REPORTS

As a public power agency, we are dedicated to transparency and accountability. We periodically publish reporting on the costs, benefits, and other details of our Community Power programs.

CPCNH Community Benefit Report* (DRAFT) Inception to Date, Through November 30, 2023								
Member	Launch Date	Total Revenue	Total Costs	Joint Reserves	Discr. Reserves	Customer Savings	Community Benefit	Community Energy (MWh)
Canterbury	5/23	\$362,000	\$312,000	\$50,000	\$0	\$90,000	\$140,000	2,741
Cheshire	9/23	\$1,000	\$6,000	-\$5,000	\$0	\$0	-\$5,000	5
Dover	10/23	\$3,000	\$96,000	-\$94,000	\$0	\$0	-\$94,000	24
Enfield	4/23	\$865,000	\$759,000	\$106,000	\$0	\$206,000	\$312,000	6,657
Exeter	4/23	\$3,568,000	\$2,954,000	\$614,000	\$0	\$1,261,000	\$1,875,000	26,033
Hanover	4/23	\$1,510,000	\$1,371,000	\$139,000	\$0	\$306,000	\$445,000	11,645
Harrisville	4/23	\$189,000	\$160,000	\$29,000	\$0	\$33,000	\$62,000	1,383
Lebanon	4/23	\$3,826,000	\$3,700,000	\$126,000	\$0	\$1,039,000	\$1,165,000	32,501
Nashua	4/23	\$17,567,000	\$14,496,000	\$3,071,000	\$0	\$3,331,000	\$6,402,000	128,029
Peterborough	4/23	\$1,286,000	\$1,079,000	\$207,000	\$0	\$199,000	\$406,000	9,177
Plainfield	4/23	\$394,000	\$343,000	\$51,000	\$0	\$75,000	\$126,000	2,930
Portsmouth	5/23	\$5,488,000	\$4,838,000	\$650,000	\$0	\$935,000	\$1,585,000	42,669
Rye	4/23	\$1,412,000	\$1,175,000	\$237,000	\$0	\$261,000	\$498,000	10,374
Walpole	4/23	\$898,000	\$790,000	\$109,000	\$0	\$213,000	\$321,000	6,981
CPCNH		\$37,369,000	\$32,079,000	\$5,290,000	\$0	\$7,949,000	\$13,238,000	281,149

CPCNH Opt Action and Product Election Report (Draft) Inception to Date, Through November 30, 2023											
Member	Launch Date	Total Accounts	Current Accounts	Opt Actions (%)				Product Elections (%)			
				In	Up	Down	Out	Granite Basic	Granite Plus	Clean 50	Clean 100
Canterbury	5/23	937	941	3.7%	1.2%	0.0%	2.9%	95.6%	0.1%	0.8%	0.5%
Cheshire	9/23	2,450	756	1.8%	0.4%	0.0%	1.3%	97.7%	0.2%	0.3%	0.5%
Dover	10/23	13,352	13,201	2.3%	0.4%	0.0%	0.9%	98.5%	0.1%	0.2%	0.2%
Enfield	4/23	2,488	2,353	1.1%	2.0%	0.0%	0.5%	97.3%	0.2%	0.9%	1.0%
Exeter	4/23	7,505	7,311	1.4%	1.4%	0.0%	0.6%	97.8%	0.3%	0.5%	0.8%
Hanover	4/23	3,188	2,897	2.7%	4.9%	2.1%	0.7%	3.9%	90.2%	1.9%	3.4%
Harrisville	4/23	724	695	3.0%	4.1%	0.0%	2.0%	93.0%	0.4%	1.5%	3.1%
Lebanon	4/23	8,534	7,689	0.9%	3.7%	0.0%	0.4%	95.6%	0.2%	0.9%	3.0%
Nashua	4/23	37,187	34,853	0.8%	0.4%	0.0%	0.4%	99.2%	0.1%	0.1%	0.2%
Peterborough	4/23	3,237	3,161	1.8%	1.6%	2.5%	1.4%	3.4%	93.2%	0.9%	1.1%
Plainfield	4/23	798	770	2.5%	1.5%	1.4%	1.2%	2.2%	94.6%	0.6%	1.4%
Portsmouth	5/23	12,752	11,927	1.4%	0.9%	0.0%	0.6%	98.3%	0.2%	0.4%	0.6%
Rye	4/23	2,913	2,765	2.7%	0.8%	0.0%	0.7%	98.3%	0.1%	0.5%	0.3%
Walpole	4/23	1,815	1,731	2.2%	1.0%	0.0%	0.5%	98.3%	0.2%	0.5%	0.5%
CPCNH		97,880	91,050	1.3%	1.3%	0.2%	0.5%	90.3%	7.9%	0.4%	0.9%